SERFF Tracking Number:
 META-126204447
 State:
 Arkansas

 Filing Company:
 TIAA-CREF Life Insurance Company
 State Tracking Number:
 42800

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

## Filing at a Glance

Company: TIAA-CREF Life Insurance Company

Product Name: Individual LTCI SERFF Tr Num: META-126204447 State: Arkansas

TOI: LTC06 Long Term Care - Other SERFF Status: Closed-Filed State Tr Num: 42800 Sub-TOI: LTC06.000 Long Term Care - Other Co Tr Num: LAPSE & State Status: Closed

REPLACEMENT REPORT-TIAA

Filing Type: Form Reviewer(s): Harris Shearer

Author: Disposition Date: 08/05/2009

Date Submitted: 06/26/2009 Disposition Status: Filed

Implementation Date Requested: On Approval

State Filing Description:

#### **General Information**

Project Name: Lapse & Replacement Report-TIAA Status of Filing in Domicile:
Project Number: Lapse & Replacement Report-TIAA Date Approved in Domicile:
Requested Filing Mode: Informational Domicile Status Comments:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Domicile Status Common Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 08/05/2009 Explanation for Other Group Market Type:

State Status Changed: 08/05/2009

Implementation Date:

Created By: Mary Rinaldi

Submitted By: Mary Rinaldi Corresponding Filing Tracking Number:

Filing Description: June 12, 2009

Deemer Date:

The Honorable Jay Bradford
Arkansas Department of Insurance
1200 West 3rd Street

Little Rock, AR 72201-1904

Dear Commissioner Bradford:

Re: Metropolitan Life Insurance Company as Administrator for TIAA-CREF Life Insurance Company

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

In accordance with state long-term care insurance requirements, we are providing the attached reports for calendar year 2008:

Lapse & Replacement

Respectfully,

Loren Balletto

Sr. Product Consultant

Enclosure(s)

## **Company and Contact**

**Filing Contact Information** 

Mary Rinaldi, Consultant- Compliance mrinaldi@metlife.com

MKTG/AD

Green Farms Road 203-221-3859 [Phone]

Westport, CT 06880

**Filing Company Information** 

TIAA-CREF Life Insurance Company CoCode: 60142 State of Domicile: New York

730 Third Avenue Group Code: Company Type:
New York, NY 10017 Group Name: State ID Number:

(212) 578-2944 ext. 2944[Phone] FEIN Number: 13-3917848

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## **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

TIAA-CREF Life Insurance Company \$0.00 06/26/2009

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

## **Correspondence Summary**

### **Dispositions**

Status	Created By		Created	On	Date Subr	nitted	
Filed Filing Notes	Harris Shearer	s Shearer		08/05/2009		08/05/2009	
Subject		Note Type		Created By	Created On	Date Submitted	
Disposition of this filing		Note To Reviewe	er	Marv Rinaldi	07/29/2009	07/29/2009	

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

## **Disposition**

Disposition Date: 08/05/2009

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 META-126204447
 State:
 Arkansas

 Filing Company:
 TIAA-CREF Life Insurance Company
 State Tracking Number:
 42800

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

Schedule	Schedule Item	Schedule Item Status Public Access
<b>Supporting Document</b>	Flesch Certification	Yes
<b>Supporting Document</b>	Application	Yes
<b>Supporting Document</b>	Health - Actuarial Justification	Yes
<b>Supporting Document</b>	Outline of Coverage	Yes
<b>Supporting Document</b>	Lapse & Replacement Report	Yes
Supporting Document	cover letter	Yes

 SERFF Tracking Number:
 META-126204447
 State:
 Arkansas

 Filing Company:
 TIAA-CREF Life Insurance Company
 State Tracking Number:
 42800

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

**Note To Reviewer** 

Created By:

Mary Rinaldi on 07/29/2009 12:50 PM

Last Edited By:

Harris Shearer

**Submitted On:** 

08/05/2009 04:00 PM

Subject:

Disposition of this filing

#### **Comments:**

I see that your status indicates 'pending fees'. It is my understanding we are not required to submit fees for compliance reports. In the past, we have never submitted fees. If this is a requirement, please provide the regulation.

If I am correct, can you please let me know when we may expect a response on this submission.

Sincerely,

Mary J. Rinaldi

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

## **Supporting Document Schedules**

Item Status: Status

Date:

Bypassed - Item: Flesch Certification

Bypass Reason: NA for this submission

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Application

Bypass Reason: NA for this submission

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Health - Actuarial Justification

Bypass Reason: NA for this submission

**Comments:** 

Item Status: Status

Date:

Bypassed - Item: Outline of Coverage
Bypass Reason: NA for this submission

Comments:

Item Status: Status

Date:

Satisfied - Item: Lapse & Replacement Report

**Comments:** 

Please be advised, Metropolitan Life Insurance Company is the administrator for TIAA-CREF Life Insurance Company

Attachment:

AR TIAA L & R REPORT.pdf

Company Tracking Number: LAPSE & REPLACEMENT REPORT-TIAA

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Product Name: Individual LTCI

Project Name/Number: Lapse & Replacement Report-TIAA/Lapse & Replacement Report-TIAA

Item Status: Status

Date:

Satisfied - Item: cover letter

Comments:

Attachment:

AR TIAA L&R LETTER.pdf

# Long-Term Care Insurance Replacement and Lapse Reporting Form

For the State of Ar	kansas	For the Rep	For the Reporting Year of 2008		
Company Name:	Metropolitan Life Insurance Company As administrator for TIAA-Cref Life Insurance	Due: June 3	Due: June 30 <sup>th</sup> annually, June 2009		
Company Address:	Long-Term Care Group 57 Greens Farms Road Westport, CT 06880	Company NAI	C Number: <b>60142</b>		
Contact Person:	Loren Balletto, Sr. Product Consultant	Phone Numbe	er: (203) 221-6546		
<u>Instructions</u>					
every insurer shall main total annual sales and the tables below should be	n is to report on a statewide basis information regarding stain records for each agent on that agent's amount of lone amount of lapses of long-term care insurance policies used to report the ten percent (10%) of the insurer's agents with the Greatest Percentage of Replacements	ong-term care insurance replacement sales is sold by the agent as a percent of the age	s as a percent of the agent's ent's total annual sales. The		
Agent's Name	Number of Policies Sold by this Agent	Number of Policies Replaced by this Agent	Number of Replacements as % of Number Sold by this Agent		
N/A					
Listing of the 10% of Agents	s with the Greatest Percentage of Lapses				
Agent's Name	Number of Policies Sold by this Agent	Number of Policies Lapsed by this Agent	Number of Lapses as % of Number Sold by this Agent		
N/A					
Company Totals: (Ind	ividual & Group Business)				
Percentage of Replacement F Percentage of Replacement F	Policies Sold to Total Annual Sales0.00% Policies Sold to Policies In Force (as of the end of the preceding calen	dar year)0.00%			
	s Sold to Total Annual Sales <u>0.00%</u> s Sold to Policies In Force (as of the end of the preceding calendar ye	ear)0.00%			

Metropolitan Life Insurance Company Long-Term Care PO Box 937, Westport, CT 06881-0937



June 12, 2009

The Honorable Jay Bradford Arkansas Department of Insurance 1200 West 3rd Street Little Rock, AR 72201-1904

Dear Commissioner Bradford:

Re: Metropolitan Life Insurance Company as Administrator for TIAA-CREF Life Insurance Company

In accordance with state long-term care insurance requirements, we are providing the attached reports for calendar year 2008:

Lapse & Replacement

Respectfully,

Loren Balletto

Sr. Product Consultant

Enclosure(s)